

Investors

At API Group, Inc., we are real estate investors! We do not organize seminars to sell books & tapes. We have a firm belief that those who can, DO, and those who cannot, TEACH!

We DO! We know opportunities are available to the investor in all phases of the real estate cycle. We do not sit on the sidelines waiting for the bottom ready to "jump back in the game." We are always invested! Whether appreciating, depreciating, or flat, it is possible to realize an excellent ROI given timely investment strategies. All real estate is local in nature, hence the entire United States our playground. Although outside factors are taken into account, we rely heavily on the fundamentals.

Fundamentals of our Focus: 1. Business Climate, 2. Feeder States & the Affordability Factor, 3. The Human Factor, 4. Banking, Interest Rates, & the Availability of Exotic Mortgages, 5. Taxation: Local, State, and Federal, we Identify Budget Surpluses & Deficits, 6. Energy Prices: Cold Climates vs. Mild Climates, 7. Net Migration: The following 2010 United Van Lines Migration Study is a favorite of ours, 8. Contrarian States: States where real estate is not doing very well, 9. Momentum States: States where real estate is already doing well. We exhaust a tremendous amount of resources annually with research, studies, and travel focusing on fundamentals.